

## BORANG INVENTORI PROJEK PELAJAR

| PERKARA   | MAKLUMAT   |
|---|--|
| D   | INFORMATION  |
| Program   | DPM  |
| <i>Program</i><br>Jabatan   |  |
| Department  | PERDAGANGAN  |
| Semester/ Tahun   | LIMA   |
| Semester/ Year  | LIMA   |
| Tajuk Projek  | DEVELOPING 360 DEGREE PRESENTATION OF MARKETING                                      |
| Project Title   | STRATEGY FOR SINGGAHSINI SPA   |
| Jenis Projek  | PROJEK PERNIAGAAN  |
| Type of Project   | I KOJEK I EKNIAOAAN  |
| Kategori Kluster<br>Penyelidikan<br>Category/<br>research Cluster | SAINS SOSIAL   |
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| Supervisor  | 720423-06-5216   |
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| Penyelia Bersama<br><i>Co-Supervisor</i>                          |  |
| Abstrak   | This project was implemented at SinggahSini Spa at Taman Lagenda Melaka.             |
| Abstract  | The major problems faced by the SinggahSini Spa is regarding their poor              |
|   | marketing strategy to build customer awareness. The process of data collection       |
|   | method is divided into two which are primary data and secondary data. The            |
|   | strategies business tools that has been used is questionnaires, SWOT and TOWS        |
|   | analysis. For questionnaires the data will be analyze by using Statistical Package   |
|   | for the Social Sciences (SPSS). Mean for objective number one is 2.97, follow by     |
|   | 3.56 for objective two and 3.42 for objective three. All the data obtained will help |
|   | SingahSini Spa to increase the customer awareness and improve their marketing        |
|   | strategy. From SWOT, TOWS and mean analysis we suggest and help                      |

|   | SinggahSini Spa to produce 360 degree presentation of marketing strategies. A Uniform Resource Locator (URL) for 360 Degree Presentation for SinggahSini Spa is https://youtu.be/ezu9zrB26pA. By producing this video all the customer and potential customer for SinggahSini Spa will aware about SinggahSini Spa because it will be promoted through all the social media |
|---|---|
| Keyword<br><i>Keyword</i><br>(max 5 word) | 360 DEGREE PRESENTATION   |
| Objektif Projek<br>Project Objectives     | <ul> <li>To identify on how to improve communication between customers and<br/>SinggahSini Spa.</li> <li>To identify the marketing tools that influence customers' awareness.</li> <li>To produce 360 degree presentation for marketing strategy at SinggahSini<br/>Spa.</li> </ul>   |
| Skop Projek<br>Project scope              | <ul> <li>The scope of the research has been limited to application of online (media social) and offline marketing at SinggahSini's Spa.</li> <li>SinggahSini Spa is located at No.43, Jalan Lagenda 1, Taman Satu Lagenda, (124.46km) 75450, Malacca City.</li> <li>100 respondents are mainly from Taman Lagenda area.</li> </ul>  |

| IP No   |  |
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| Dapatan<br>Finding<br>(500 words max)   | <ul> <li>For objectives number 1, respondents are moderately agree that took 2.97 for mean average which the SinggahSini Spa should improve the communication between customers and SinggahSini Spa.</li> <li>For objectives 2, respondents agreed that SinggahSini Spa should use online activities in their marketing activities to influence customer awareness.</li> <li>In objectives 3, conclude that respondents moderately agree that SinggahSini Spa should produce 360 degree presentation for marketing strategies to create customer awareness.</li> </ul> |
| Cadangan untuk<br>kerja-kerja akan<br>datang<br>Suggestion for<br>future work<br>(500words)<br>Gambar berkaitan | <ul> <li>Every business should have knowledge in marketing by analysed it using<br/>SWOT analysis or any other method to achieve organization's goals.</li> <li>In conclusion, communication, marketing strategy and marketing tools can<br/>influence customers' awareness.</li> </ul>  |
| projek<br><i>Picture related to</i><br><i>project</i> (700kb)   |  |
| Rating/Level  | JABATAN  |

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Borang ini perlu diisi oleh pelajar dan dihantar kepada penyelia/ penyelaras projek dalam bentuk hardcopy dan softcopy (borang LAMPIRAN J) dan gambar hasil projek dalam format jpeg/bitmap) bersama laporan akhir dan hasil projek.