

## BORANG INVENTORI PROJEK PELAJAR

PERKARA	MAKLUMAT INFORMATION	
Program	DPM	
Program		
Jabatan	PERDAGANGAN	
Department		
Semester/ Tahun	LIMA	
Semester/ Year		
Tajuk Projek	DIGITAL MARKETING TOOLS FOR BUSINESS EFFECTIVENESS	
Project Title		
Jenis Projek	PROJEK PERNIAGAAN	
Type of Project		
Kategori Kluster	SAINS SOSIAL	
Penyelidikan		
Category/		
research Cluster		
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Abstrak	Our research was conducted at Ion Therapy Stores in Larkin, Johor Bahru. The	
Abstract	aims of the research is to achieve business effectiveness through digital marketing	
	such as social media, online advertising and online public relations (Online PR)	
	. The process of data collection method for our research are divided into two	
	method which is primary data and secondary data. Total respondents was 60	
	people consist of senior citizen and youth that is range from 20- 49 of age . Our	
	findings resulted that social media statistically gave the highest mean score of	
	3.93 compared to online advertising 3.48 and online public relations 3.83 .It	
	proves that the respondent agreed that with existence social media, it can help the	
	business to be more effective .Our suggestion is all entrepreneurs and students	
	pushess to be more encenter. Our suggestion is an encepteneurs and students	

<ul> <li>should create a digital platform and optimize it frequently because our statistic shows that digital marketing can raise awareness of the product to the end users beside increasing the sales of company.</li> <li>Social Media, Digital Marketing</li> </ul>	
<ol> <li>To perform the current situation in applying the right channel distribution.</li> <li>To determine factors that influenced promotion through digital marketing.</li> <li>To formulate business strategy with platform of digital marketing.</li> </ol>	
Digital Marketing – Effectiveness Of Marketing Tools	
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IP No	
Dapatan Finding (500 words max)	Our findings resulted that social media statistically gave the highest mean score of 3.93. Moreover, with the existence of social media, it can make a business to be more effective. Total respondents was 60 people consist of senior citizen and youth that is range from 20- 49 of age .In our data, more than 60% of respondents agreed that social media is one type of platform that need to be considered the most in business .This is to expand the business more further and so, can compete with other businesses. Undeniable, Online advertising and and Online Public relations ( PR ) also gave a high score with 3.48 and 3.83 each . In generally, researchers have successfully obtained all the feedback needed from respondents to achieve objective research .M
Cadangan untuk kerja-kerja akan datang Suggestion for future work (500words)	Our result showed that social media platform such as Facebook, Facebook Ads, Instagram and etc, can help Ion Therapy Store to raise awareness of the product to the end users. Furthermore, it will help to improve the image of the company. We are hopeful that Ion Therapy Store can increase their sales after using digital marketing platform specifically in social media. Other than that, few suggestions from us are all entrepreneurs and student should create a digital platform to improve their management and business effectiveness becomes more efficient. In other word, digital platform can also help to raise awareness and promote their business to public.
Gambar berkaitan projek	
Picture related to project (700kb)	

Rating/Level	JABATAN	

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Borang ini perlu diisi oleh pelajar dan dihantar kepada penyelia/ penyelaras projek dalam bentuk hardcopy dan softcopy (borang LAMPIRAN J) dan gambar hasil projek dalam format jpeg/bitmap) bersama laporan akhir dan hasil projek.